

CAPABILITIES STATEMENT

Company Overview

At **Pivotal Point, LLC**, our focus is to listen, understand and support our customers. We help them overcome challenges and realize their visions. As leaders in a rapidly changing industry, we continuously innovate, providing sound solutions that surpass expectations. Knowing our clients' environments, initiatives, and goals, we successfully support their mission requirements, on time and on budget. We provide the Federal Government and Private Industries with a wide-range support services: Business Management Consulting, Project/Program Management, Facilities Operations and Management, Information Technology (IT), and Telecommunications Engineering. Our commitment to excellence and quality is backed by our proven performance and our ISO 9001:2015 certification.

- 10+ Years Outstanding Reputation for Proven Commitment to Quality and Customer Service; Helping Our Customers Exceed Their Objectives
- Qualified Professionals — Certifications (ISO 9001:2015, PMP, Security +, ITIL, BICSI, CCENT, CCNA), Skill Sets and Experience that Enhance Our Customers' Missions
- Corporate Culture of Integrity, Respect, Trust, and Result-Oriented Solutions
- Reputation for Engaging Business Partners Who Enrich Our Endeavors and Support Our Customers' Needs
- Forward Focus – Providing Innovative Solutions that Embrace Our Clients' Vision for Today and Tomorrow

Core Competencies

Program/Project Management and Management Consulting

- Program Management Office (PMO) Staffing & Support
- Project Management (PMP, ITIL certifications)
 - ❖ Telecommunications Integration & Transition Projects
 - ❖ Physical Infrastructure Planning & Engineering
- Conference/Event Planning & Management
- Business Process Engineering, Use Development, or Improvement
- Capacity, Configuration, and Cost Analysis and Recommendations

Information & Telecommunications Integration Services

- Voice over Internet Protocol (VoIP)
- Infrastructure Planning, Engineering & Operations
- Video Teleconferencing
- Data Center Inventory Management (DCIM)

Network Engineering Services

- System Architecture & Design
- Mission continuance strategies
- Network integration & transition services
- Staging/testing/prototyping services
- Implementation planning and installation

Physical Infrastructure Planning and Engineering Services

- Inside Plant Cable Installation & Testing
- Telecom/Data Room Infrastructure Design & Installation
- Telecommunications Closet Refresh
- Uninterruptible Power Supply (UPS)/Mission Critical Planning & Operational Support Services
- Environmental System Assessments, Engineering, & Optimization

Supply Chain Logistics

- Data Center Inventory Management & Operations
- Asset reviews inventory tracking & inspection
- Review of asset/logistical financial reports
- Data entry & asset database maintenance
- IntelliTrack® Installation, Control, & Management
 - ❖ Asset, Materials, & Inventory Control
 - ❖ Materials Order Fulfillment

PIVOTAL POINT

Where Success Is Defined

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Vendor Information

Duns Number: 828246442
Cage Code: 56S78
SBA 8(a)
CVE Veteran Owned Small Business (VOSB)
Economically Disadvantaged Woman Owned Small Business (EDWOSB)
ISO 9001:2015 Certified
NIST CSF (SP-800-171r1) Compliant
BICSI Corporate Member

Contracts

GSA 8(a) STARS II, Contract Number GS-00Q-17GWD-2075
Navy SeaPort-e, Contract Number N00178-16-D-8944
FAA eFAST, Contract Number 693KA9-18-A-00146GSA
GSA Network (Subcontractor)
GSA EIS (Subcontractor)
GSA WITS 3 (Subcontractor)
VA T4NG (Subcontractor)
DISA GNS (Subcontractor)

NAICS Codes

541330 Engineering Services
541512 Computer Systems Design Services
541513 Computer Facilities Management Services
541519 Other Computer Related Services
541611 Administrative Management and General Management Consulting Services
541614 Process, Physical Distribution, and Logistics Consulting Services
541618 Other Management Consulting Services
611420 Computer Training

Select Clients

U.S. Department of Veterans Affairs (VA)
Defense Information Systems Agency (DISA)
US Department of Labor (DOL)
National Aeronautics and Space Administration (NASA)
Verizon
XO Communications

Contact Us

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