

PIVOTALPOINT

CAPABILITIES STATEMENT

In a rapidly changing industry, Pivotal Point continuously innovates, providing sound solutions that surpass expectations. Knowing our clients' environments, initiatives, and goals, we successfully support their mission requirements, on time and on budget. We provide the Federal Government and Businesses with a wide range of support services: Business Management Consulting, Program/Project Management, Facilities Operations and Management, Information Technology (IT), and Telecommunications Engineering and Integration. Our commitment to excellence and quality is backed by our proven performance and our ISO 9001:2015 certification.

Core Competencies

Program/Project Management and Management Consulting

- Program Management Office (PMO) Staffing & Support
- Project Management (PMP, ITIL certifications)
 - Telecommunications Integration & Transition Projects
 - Physical Infrastructure Planning & Engineering
- Conference/Event Planning & Management
- Business Process Engineering, Use Development, or Improvement
- Capacity, Configuration, and Cost Analysis & Recommendations
- Knowledge Management

Information & Telecommunications Integration Services

- Infrastructure Planning, Engineering & Operations
- Cloud Transition and SharePoint Migration
 - Provide technical expertise on cloud cluster computing and cloud computing architectures
 - Optimize memory management identifying best ways to develop distributed cluster-enabled & graph processing algorithms
 - Data integration & migration, including mapping schemas, RDF translations, and defining domain specific ontologies,
 - Research, evaluate, and deploy advanced cloud computing systems and large data analytics

Network Engineering Services

- System Architecture & Design
- Mission Continuance Strategies
- Network Integration & Transition Services
- Staging/Testing/Prototyping Services
- Implementation Planning & Installation

Physical Infrastructure Planning and Engineering Services

- Inside Plant Cable Installation & Testing
- Telecom/Data Room Infrastructure Design & Installation
- Telecommunications Closet Refresh
- Uninterruptible Power Supply (UPS)/Mission Critical Planning & Operational Support Services
- Environmental System Assessments, Engineering, & Optimization

Supply Chain Logistics

- Data Center Inventory Management (DCIM)& Operations
 - CORMANT-CS DCIM systems
- Asset and Inventory Tracking & Inspection
- Review of Asset/Logistical Financial Reports
- Data Entry & Asset Database Maintenance
- IntelliTrack® Installation, Control, & Management
 - Asset, Materials, & Inventory Control
 - Materials Order Fulfillment

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Vendor Information

Duns Number: 828246442
Cage Code: 56S78
SBA 8(a)
CVE Veteran Owned Small Business (VOSB)
Economically Disadvantaged Woman Owned Small Business (EDWOSB)
ISO 9001:2015 Certified
NIST CSF (SP-800-171r1) Compliant
BICSI Corporate Member
Virginia Dept. of Small Business & Supplier Diversity
Small, Woman and Minority-Owned (SWaM) Certification #677401
Virginia Dept. of Transportation Small Business Enterprise Program (VSBE) Eligible
Capital Region National Minority Supplier Development Council (NMSDC) Certified
Minority Business Enterprise (MBE)
US Pan Asian American Chamber of Commerce Education Foundation (USPAACC)
Certified Asian American/Minority-owned Business

Contracts

GSA 8(a) STARS II, GS-00Q-17GWD-2075
GSA EIS (Subcontractor)
GSA Network (Subcontractor)
GSA WITS 3 (Subcontractor)
VA T4NG (Subcontractor)

NAICS Codes

541330 Engineering Services
541511 Custom Computer Programming Services
541512 Computer Systems Design Services
541513 Computer Facilities Management Services
541519 Other Computer Related Services
541611 Administrative Management and General Management Consulting Services
541614 Process, Physical Distribution, and Logistics Consulting Services
541618 Other Management Consulting Services
611420 Computer Training

✓ **12+ Years Outstanding Reputation for Proven Commitment to Quality and Customer Service; Helping Our Customers Exceed their Objectives**
✓ **Company Certifications and Professional Certifications (ISO 9001:2015, PMP, Security +, ITIL, BICSI, CCENT, CCNA), Skill Sets and Experience that Enhance Our Customers' Missions**
✓ **Corporate Culture of Integrity, Respect, Trust, and Result-Oriented Solutions**
✓ **Reputation for Engaging Business Partners Who Enrich Our Endeavors and Support Our Customers' Needs**
✓ **Forward Focus – Providing Innovative Solutions that Embrace Our Clients' Vision for Today and Tomorrow**

Select Clients

U.S. Department of Veterans Affairs (VA)
Defense Information Systems Agency (DISA)
US Department of Labor (DOL)
National Aeronautics and Space Administration (NASA)
Verizon Business
Verizon Federal

Contact Us Dokmai Webster

Tel: 703-972-9116
Email: info@pivotpointllc.com
Web: www.pivotpointllc.com

