

PIVOTALPOINT

CAPABILITIES STATEMENT

In a rapidly changing industry, Pivotal Point continuously innovates, providing sound solutions that surpass expectations. Knowing our clients' environments, initiatives, and goals, we successfully support their mission requirements, on time and on budget. We provide the Federal Government and Businesses with a wide range of support services: Business Management Consulting, Event Management Services, Program/Project Management, Facilities Operations and Management, Information Technology (IT), and Telecommunications Engineering and Integration. Our commitment to excellence and quality is backed by our proven performance and our ISO 9001:2015 registration.

Core Competencies

Program/Project Management and Management Consulting

- Program Management Office (PMO) Staffing & Support
- Project Management (PMP, ITIL certifications)
 - Telecommunications Integration & Transition Projects
 - Physical Infrastructure Planning & Engineering
 - Contract Management
 - Risk Management
 - Quality Assurance & Control Management
- Business Process Engineering, Use Development, or Improvement
- Technical Writing (SOPs, Operations, Technical Manuals)
- Knowledge & Documentation Management

Physical Infrastructure Construction, Planning, and Engineering Services

- Low Voltage Electrical Engineering, Installation, & Testing
- Fiberoptic Cable Installation & Testing
- Horizontal and Vertical Pathway Architecture, Engineering, & Construction
- Telecom/Data Room Infrastructure Design & Construction
- IT Infrastructure Modernization
- Telecommunications Closet Refresh/Remodel
- Uninterruptible Power Supply (UPS)/Mission Critical Planning & Operational Support Services
- Environmental System Assessments, Engineering, & Optimization

Information & Telecommunications Integration Services

- Infrastructure Planning, Engineering & Operations
- Cloud Transition and SharePoint Migration
- Data Center Consolidation & Integration
- Voice over Internet Protocol (VoIP)
- Web Development and Management

Network Engineering Services

- System Architecture & Design
- Mission Continuance Strategies
- Network Integration & Transition Services
- Staging/Testing/Prototyping Services
- Implementation Planning & Installation
- Capacity Management

Supply Chain Logistics

- Data Center Inventory Management (DCIM)/ITIM & Operations
 - CORMANT-CS DCIM systems
- IT/Telecom Asset and Inventory Tracking & Inspection
- Review of Asset/Logistical Financial Reports
- Data Entry & Asset Database Maintenance
- IntelliTrack® Installation, Control, & Management
 - Asset, Materials, & Inventory Control
 - Materials Order Fulfillment

Event Management Services

- Site Selection and Contract Negotiation
- Registration Management
- Pre-Planning and Budget Management
- Conference, Meeting, and Trade Show Services
- Onsite Services
- Transportation Logistics
- Post Event Reporting

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Vendor Information

Duns Number: 828246442
Cage Code: 56S78
SBA 8(a)
CVE Veteran Owned Small Business (VOSB)
Economically Disadvantaged Woman Owned Small Business (EDWOSB)
ISO 9001:2015 Registered
NIST CSF (SP-800-171r1) Compliant
BICSI Corporate Member
Virginia Dept. of Small Business & Supplier Diversity Small, Woman and Minority-Owned (SWaM) Certification #677401
Virginia Dept. of Transportation Small Business Enterprise Program (VSBEP) Eligible
Capital Region National Minority Supplier Development Council (NMSDC) Certified Minority Business Enterprise (MBE)
US Pan Asian American Chamber of Commerce Education Foundation (USPAACC) Certified Asian American/Minority-owned Business
Virginia Asian Chamber of Commerce (VACC)
Reston Chamber of Commerce

NAICS Codes

236220 Commercial and Institutional Building Construction
238210 Electrical Contractor and Other Wiring Installation Contractor
541330 Engineering Services
541511 Custom Computer Programming Services
541513 Computer Facilities Management Services
541519 Other Computer Related Services
541611 Administrative Management and General Management Consulting Services
541614 Process, Physical Distribution, and Logistics Consulting Services
541618 Other Management Consulting Services
541990 All Other Professional, Scientific, and Technical Services
561920 Convention and Trade Show Organizers
611420 Computer Training

✓ **12+ Years Outstanding Reputation for Proven Commitment to Quality and Customer Service; Helping Our Customers Exceed their Objectives**
✓ **Company Certifications and Professional Certifications (ISO 9001:2015, PMP, Security +, ITIL, BICSI, CCENT, CCNA), Skill Sets and Experience that Enhance Our Customers' Missions**
✓ **Corporate Culture of Integrity, Respect, Trust, and Result-Oriented Solutions**
✓ **Reputation for Engaging Business Partners Who Enrich Our Endeavors and Support Our Customers' Needs**
✓ **Forward Focus – Providing Innovative Solutions that Embrace Our Clients' Vision for Today and Tomorrow**

Select Clients

U.S. Department of Veterans Affairs (VA)
Defense Information Systems Agency (DISA)
US Department of Labor (DOL)
National Aeronautics and Space Administration (NASA)
Defense Human Resources Activity (DHRA)
Verizon Business

Contracts

GSA 8(a) STARS III – Pending Award ETA March 2022
GSA EIS (Subcontractor)
VA T4NG (Subcontractor)

Contact Us

Dokmai Webster

Tel: 703-972-9116

Email: info@pivotalpointllc.com

Web: www.pivotalpointllc.com

