

PIVOTALPOINT

CAPABILITIES STATEMENT

In a rapidly changing industry, Pivotal Point continuously innovates, providing sound solutions that surpass expectations. Knowing our clients' environments, initiatives, and goals, we successfully support their mission requirements, on time and on budget. We provide the Federal Government and Businesses with a wide range of support services: Business Management Consulting, Event Management Services, Program/Project Management, Facilities Operations and Management, Information Technology (IT), and Telecommunications Engineering and Integration. Our commitment to excellence and quality is backed by our proven performance and our ISO 9001:2015 registration.

Core Competencies

Program/Project Management and Management Consulting

- Program Management Office (PMO) Staffing & Support
- Project Management (PMP, ITIL certifications)
 - Telecommunications Integration & Transition Projects
 - Physical Infrastructure Planning & Engineering
 - Contract Management
 - Risk Management
 - Quality Assurance & Control Management
- Business Process Engineering, Use Development, or Improvement
- Technical Writing (SOPs, Operations, Technical Manuals)
- Knowledge & Documentation Management

Physical Infrastructure Construction, Planning, and Engineering Services

- Low Voltage Electrical Engineering, Installation, & Testing
- Fiberoptic Cable Installation & Testing
- Horizontal and Vertical Pathway Architecture, Engineering, & Construction
- Telecom/Data Room Infrastructure Design & Construction
- IT Infrastructure Modernization
- Telecommunications Closet Refresh/Remodel
- Uninterruptible Power Supply (UPS)/Mission Critical Planning & Operational Support Services
- Environmental System Assessments, Engineering, & Optimization

Information & Telecommunications Integration Services

- Infrastructure Planning, Engineering & Operations
- Cloud Transition and SharePoint Migration
- Data Center Consolidation & Integration
- Voice over Internet Protocol (VoIP)
- Web Development and Management

- ✓ **12+ Years Outstanding Reputation for Proven Commitment to Quality and Customer Service; Helping Our Customers Exceed their Objectives**
- ✓ **Company Certifications and Professional Certifications (ISO 9001:2015, PMP, Security +, ITIL, BICSI, CCENT, CCNA), Skill Sets and Experience that Enhance Our Customers' Missions**
- ✓ **Corporate Culture of Integrity, Respect, Trust, and Result-Oriented Solutions**
- ✓ **Forward Focus – Providing Innovative Solutions that Embrace Our Clients' Vision for Today and Tomorrow**

Network Engineering Services

- System Architecture & Design
- Mission Continuance Strategies
- Network Integration & Transition Services
- Staging/Testing/Prototyping Services
- Implementation Planning & Installation
- Capacity Management

Supply Chain Logistics

- Data Center Inventory Management (DCIM)/ITIM & Operations
 - CORMANT-CS DCIM systems
- IT/Telecom Asset and Inventory Tracking & Inspection
- Review of Asset/Logistical Financial Reports
- Data Entry & Asset Database Maintenance
- IntelliTrack® Installation, Control, & Management
 - Asset, Materials, & Inventory Control
 - Materials Order Fulfillment

Event Management Services

- Site Selection and Contract Negotiation
- Registration Management
- Pre-Planning and Budget Management
- Conference, Meeting, and Trade Show Services
- Onsite Services
- Transportation Logistics



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NAICS	PSC	Title
236220	S112, R425, Z2AA	Commercial and Institutional Building Construction
238210	N061, H260, S112, R425	Electrical Contractor and Other Wiring Installation Contractor
541330	R499, R425	Engineering Services
541511	DA01, DD01, DF01	Custom Computer Programming Services
541512	DA10, DB02, DF01	Computer Systems Design Services
541513	DA01, DC01, DE01, DF01, DF10	Computer Facilities Management Services
541519	R499, H260, R425	Other Computer Related Services
541611	R408, R499, R699, R707	Administrative Management and General Management Consulting Services
541614	DC01, R706, R799	Process, Physical Distribution, and Logistics Consulting Services
541618	R408, R799	Other Management Consulting Services
541990	R408, R425, R499, R699	All Other Professional, Scientific, and Technical Services
561920	M1AB, R408, R708, X1AB	Convention and Trade Show Organizers
611420	7A20, 7A21, U012	Computer Training

Vendor Information

Duns Number: 828246442
Cage Code: 56S78
SAM UEI: ZUWLA1HGU4Z5
SBA 8(a)
CVE Veteran Owned Small Business (VOSB)
Economically Disadvantaged Woman Owned Small Business (EDWOSB)
ISO 9001:2015 Registered
NIST CSF (SP-800-171r1) Compliant
BICSI Corporate Member
Virginia Dept. of Small Business & Supplier Diversity Small, Woman and Minority-Owned (SWaM) Certification #677401
Virginia Dept. of Transportation Small Business Enterprise Program (VSBEP) Eligible
Capital Region National Minority Supplier Development Council (NMSDC) Certified
Minority Business Enterprise (MBE)
US Pan Asian American Chamber of Commerce Education Foundation (USPAACC)
Certified Asian American/Minority-owned

Select Clients

U.S. Department of Veterans Affairs (VA)
Defense Information Systems Agency (DISA)
US Department of Labor (DOL)
National Aeronautics and Space Administration (NASA)
Defense Human Resources Activity (DHRA)
Verizon Business

Contracts

GSA 8(a) STARS III – Contract #47QTCB22D0133



GSA EIS (Subcontractor)
VA T4NG (Subcontractor)

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