

# PIVOTALPOINT

## CAPABILITIES STATEMENT

In a rapidly changing industry, Pivotal Point continuously innovates, providing sound solutions that surpass expectations. Knowing our clients' environments, initiatives, and goals, we successfully support their mission requirements, on time and on budget. We provide the Federal Government and Businesses with a wide range of support services in Information Technology (IT), Cyber Security, SharePoint Migration, Program and Project Management, and Operations Management. Our commitment to excellence and quality is backed by our proven performance and our ISO 9001:2015 registration and NIST 800-171(r1) conformant.

### Core Competencies

#### Program/Project Management and Management Consulting

- Program Management Office (PMO) Staffing & Support
  - Contract Management
  - Risk Management
  - Quality Assurance & Control Management
- Project Management (PMP, ITIL certifications)
  - Telecommunications Integration & Transition Projects
  - Physical Infrastructure Planning & Engineering
- Cyber Security Compliance and Administration
- Financial Analyst Support
- Business Process Engineering, Use Development, or Improvement
- Technical Writing (SOPs, Operations, Technical Manuals)
- Data and Documentation Management

#### IT/Telecom Infrastructure Construction, Planning, and Engineering Services

- Both Inside and Outside Plant Services
- Low Voltage Electrical Engineering, Installation, & Testing
- Fiberoptic Cable Installation, Splicing, & Testing
- Horizontal and Vertical Pathway Architecture, Engineering, & Construction
- Telecom/Data Room Infrastructure Design & Construction
- IT Infrastructure Modernization
- Telecommunications Closet Refresh/Remodel

#### Information & Telecommunications Integration Services

- Cloud Transition and SharePoint Migration
- Data Center Consolidation & Integration
- Voice over Internet Protocol (VoIP)
- Web Development and Management

- ✓ **14+ Years Outstanding Reputation for Proven Commitment to Quality and Customer Service; Helping Our Customers Exceed their Objectives**
- ✓ **Company Certifications and Professional Certifications (ISO 9001:2015, PMP, Security +, ITIL, BICSI, CCENT, CCNA), Skill Sets and Experience that Enhance Our Customers' Missions**
- ✓ **Corporate Culture of Integrity, Respect, Trust, and Result-Oriented Solutions**
- ✓ **Forward Focus – Providing Innovative Solutions that Embrace Our Clients' Vision for Today and Tomorrow**

#### Network Engineering Planning & Implementation Services

- System Architecture & Design
- Mission Continuance Strategies
- Network Integration & Transition Services
- Staging/Testing/Prototyping Services
- Implementation Planning & Installation
- Capacity Management

#### Supply Chain Logistics

- Data Center Inventory Management (DCIM)/ITIM & Operations
  - CORMANT-CS DCIM systems
- IT/Telecom Asset and Inventory Tracking & Inspection
- Review of Asset/Logistical Financial Reports
- Data Entry & Asset Database Maintenance

#### Event Management Services

- Site Selection and Contract Negotiation
- Registration Management
- Pre-Planning and Budget Management
- Conference, Meeting, and Trade Show Services
- Onsite Services



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NAICS	PSC	Title
238210	N061	Electrical Contractor and Other Wiring Installation Contractor
541330	R499	Engineering Services
541511	DA01, DF01	Custom Computer Programming Services
541512	DA10, DB02, DF01	Computer Systems Design Services
541513	DA01, DC01	Computer Facilities Management Services
541519	R499	Other Computer Related Services
541611	R408, R499, R699, R707	Administrative Management and General Management Consulting Services
541614	D301, RF01, RF10, R706, R799	Process, Physical Distribution, and Logistics Consulting Services
541618	R408, R799	Other Management Consulting Services
541990	R408, R425, R499, R699	All Other Professional, Scientific, and Technical Services
561920	M1AB, R408, R708, X1AB	Convention and Trade Show Organizers
611420	7A20, 7A21, U012	Computer Training

### Vendor Information

Duns Number: 828246442  
 Cage Code: 56S78  
 SAM UEI: ZUWLA1HGU4Z5  
 SBA 8(a)  
 CVE Veteran Owned Small Business (VOSB)  
 Economically Disadvantaged Woman Owned Small Business (EDWOSB)  
 ISO 9001:2015 Registered  
 NIST CSF (SP-800-171r1) Conformant  
 BICSI Corporate Member  
 Virginia Dept. of Small Business & Supplier Diversity Small, Woman and Minority-Owned (SWaM) Certification #677401  
 Virginia Dept. of Transportation Small Business Enterprise Program (VSBEP) Eligible  
 Capital Region National Minority Supplier Development Council (NMSDC) Certified Minority Business Enterprise (MBE)  
 US Pan Asian American Chamber of Commerce Education Foundation (USPAACC) Certified Asian American/Minority-owned Business  
 Virginia Values Veterans (V3) Certified



### Select Clients

U.S. Department of Veterans Affairs (VA)  
 Defense Information Systems Agency (DISA)  
 US Department of Labor (DOL)  
 National Aeronautics and Space Administration (NASA)  
 Defense Human Resources Activity (DHRA)  
 Verizon Business

### Contracts

GSA 8(a) STARS III – Contract #47QTCB22D0133  
 GSA MAS – Contract #47QTCA22D0095  
 GSA EIS (Subcontractor)  
 VA T4NG (Subcontractor)



### Contact Us

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