

# PIVOTALPOINT

## CAPABILITIES NARRATIVE

In a rapidly changing industry, Pivotal Point continuously innovates, providing sound solutions that surpass expectations. Knowing our clients’ environments, initiatives, and goals, we successfully support their mission requirements, on time and on budget. We provide a wide range of support services in Information Technology (IT), Cyber Security, SharePoint Migration, Program and Project Management, and Operations Management. Our commitment to excellence and quality is backed by our proven performance and our ISO 9001:2015 registration and NIST 800-171(r1) conformant.

## CORE CAPABILITIES

### Information Technology & Telecommunications Integration Services

- Program and Project Management
  - Compliance Management
  - Knowledge Management
  - Agile, Jira, Scrum, Kanban
  - Risk Development
- IT Modernization
  - Cloud Transition
  - SharePoint Migration
  - SharePoint Administration and Customization
    - SharePoint Server 2019
    - SharePoint Online – O365
  - SharePoint Management and Training
  - Capacity Management
- Cyber Security
  - Governance, Risk, and Compliance
  - Risk Management Framework Optimization
  - Risk Advisory Support
- Development Delivery Operations
- Software Development
- Web Development and Management
- Database Development
- Database Management
- Cable Installation/De-installation
- Audio Visual/Video Teleconferencing (AV/VTC) Installation, Maintenance and Operations
- Secure Phone Installation, Maintenance and Operations
- Data Center Consolidation & Integration
- Data Center Inventory Management (DCIM)/ITIM & Operations

## DIFFERENTIATORS

- **14+ Years Outstanding Reputation for Proven Commitment to Quality and Customer Service; Helping Our Customers Exceed their Objectives**
- **Company Certifications and Professional Certifications (ISO 9001:2015, PMP, Security +, ITIL, BICSI, CCENT, CCNA), Skill Sets and Experience that Enhance Our Customers’ Missions**
- **Corporate Culture of Integrity, Respect, Trust, and Result-Oriented Solutions**
- **Forward Focus – Providing Innovative Solutions that Embrace Our Clients’ Vision for Today and Tomorrow**

## VENDOR INFORMATION

Duns Number: 828246442  
 Cage Code: 56S78  
 SAM UEI: ZUWLA1HGU4Z5  
 SBA 8(a)  
 SBA Certified Service-Disabled Veteran Owned Small Business (SDVOSB)  
 SBA Certified Economically Disadvantaged Woman Owned Small Business (EDWOSB)  
 ISO 9001:2015 Registered  
 NIST CSF (SP-800-171r1) Conformant  
 BICSI Corporate Member  
 Virginia Dept. of Small Business & Supplier Diversity  
 Small, Woman and Minority-Owned (SWaM) Certification #677401  
 Virginia Dept. of Transportation Small Business Enterprise Program (VSBEP) Eligible  
 Capital Region National Minority Supplier Development Council (NMSDC) Certified Minority Business Enterprise (MBE)  
 US Pan Asian American Chamber of Commerce Education Foundation (USPAACC) Certified Asian American/Minority-owned Business  
 Virginia Values Veterans (V3) Certified



NAICS	PSC	Title
541513	DA01, DC01, R408,	Computer Facilities Management Services Administrative
541611	R499, R699, R707	Management and General Management Consulting Services
541614	D301, RF01, RF10, R706, R799	Process, Physical Distribution, and Logistics Consulting Services
541618	R408, R799	Other Management Consulting Services
561920	M1AB, R408, R708, X1AB	Convention and Trade Show Organizers
611420	7A20, 7A21, U012	Computer Training

## CONTRACTS

GSA 8(a) STARS III – Contract #47QTCB22D0133  
 GSA MAS – Contract #47QCA22D0095  
 GSA EIS (Subcontractor)  
 VA T4NG (Subcontractor)

## CONTACT

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