

CAPABILITIES NARRATIVE

In a rapidly changing business environment, Pivotal Point continuously innovates, providing sound solutions that surpass expectations. Knowing our clients' environments, initiatives, and goals, we successfully support their mission requirements, on time and on budget. We provide a wide range of support services in Program and Project Management Support Services, Cyber Security Administration and Risk Management, Business and Financial Analysis, Acquisition Support, and Operations Management. Our commitment to excellence and quality is backed by our proven performance and our ISO 9001:2015 registration and NIST 800-171(r1) conformant.

CORE CAPABILITIES

Program and Project Management

Program Management Office (PMO) Staffing & Support

- Contract Management
- Military Construction (MILCON)
- Construction and Cyber Security Risk Management
- Business and Financial Analysis Support
- Quality Assurance & Control Management
- Project Management (PMP, ITIL certifications)
 - Construction Management
 - MILCONs
 - New Constructions
 - Building Renovations and Buildouts
 - Information Technology Project Management
 - IT Modernization
 - IT Facilities
 - Telecommunications Integration & Transition Projects
 - Physical Infrastructure Planning & Engineering
- Knowledge Management
 - Technical Writing (SOPs, Operations, Technical Manuals)
 - Data Management
 - As Built Drawings and Blueprints
 - Acquisition
- Event Management
 - Site Selection and Contract Negotiation
 - Registration Management
 - Pre-Planning and Budget Management
 - Conference, Meeting, and Trade Show Services

DIFFERENTIATORS

- **14+ Years Outstanding Reputation for Proven Commitment to Quality and Customer Service; Helping Our Customers Exceed their Objectives**
- **Company Certifications and Professional Certifications (ISO 9001:2015, PMP, Security +, ITIL, BICSI, CCENT, CCNA), Skill Sets and Experience that Enhance Our Customers' Missions**
- **Corporate Culture of Integrity, Respect, Trust, and Result-Oriented Solutions**
- **Forward Focus – Providing Innovative Solutions that Embrace Our Clients' Vision for Today and Tomorrow**

VENDOR INFORMATION

Duns Number: 828246442
 Cage Code: 56578
 SAM UEI: ZUWLA1HGU4Z5
 SBA 8(a)
 SBA Certified Service-Disabled Veteran Owned Small Business (SDVOSB)
 SBA Certified Economically Disadvantaged Woman Owned Small Business (EDWOSB)
 ISO 9001:2015 Registered
 NIST CSF (SP-800-171r1) Conformant
 BICSI Corporate Member
 Virginia Dept. of Small Business & Supplier Diversity Small, Woman and Minority-Owned (SWaM) Certification #677401
 Virginia Dept. of Transportation Small Business Enterprise Program (VSBEP) Eligible
 Capital Region National Minority Supplier Development Council (NMSDC) Certified Minority Business Enterprise (MBE)
 US Pan Asian American Chamber of Commerce Education Foundation (USPAACC) Certified Asian American/Minority-owned Business
 Virginia Values Veterans (V3) Certified

NAICS	PSC	Title
541513	DA01, DC01, R408,	Computer Facilities Management Services
541611	R499, R699, R707	Administrative Management and General Management Consulting Services
541614	D301, RF01, RF10, R706, R799	Process, Physical Distribution, and Logistics Consulting Services
541618	R408, R799	Other Management Consulting Services
561920	M1AB, R408, R708, X1AB	Convention and Trade Show Organizers
611420	7A20, 7A21, U012	Computer Training

CONTRACTS

GSA 8(a) STARS III – Contract #47QTCB22D0133
 GSA MAS – Contract #47QTCA22D0095
 GSA EIS (Subcontractor)
 VA T4NG (Subcontractor)

CONTACT

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