

CAPABILITY STATEMENT

2024

EXECUTIVE SUMMARY

Pivotal Point, LLC (Pivotal Point) is a highly experienced provider of IT and operational support services for both Federal Government and Commercial Businesses. With core competencies spanning project management, cyber-security, network engineering, and more, we enable clients to streamline operations and achieve strategic goals. Our numerous certifications, including ISO 9001-2015 and NIST 800-171 demonstrate our commitment to excellence. Our stringent security measures and adherence to industry standards ensure clients receive top-notch service. Choose Pivotal Point for innovative solutions and exceptional results.

KEY DIFFERENTIATORS

- **Technical Expertise and Experience:** Pivotal Point has a team of seasoned professionals who are experts in their respective fields. Our technical knowledge and hands-on experience enable us to deliver innovative and effective solutions across a wide range of IT and operational support services.
- **Agility and Flexibility:** In today's rapidly evolving business landscape, agility is key. We can adapt quickly to changing requirements and market dynamics.
- **Innovation Commitment:** We prioritize staying ahead in technology and investing in our personnel's training. This guarantees our clients receive the latest insights and expertise to meet their needs effectively.
- **Client-Centric Approach:** Pivotal Point stands out by prioritizing client needs. We work collaboratively to tailor solutions to each client's specific challenges and goals.

PAST PERFORMANCES

- VACO Infrastructure Logistics and Maintenance Support.
- DHRA Cyber Security Risk Management Framework (RMF) for IT Modernization Program.
- VA and MWAA SharePoint Migration Support Services.
- OPM, VA and Verizon Business Inside and Outside Plant Services.
- FEMA AV Maintenance Support Services.
- DISA PMO Support.

NAICS CODE

238210

Electrical Contractor and Other Wiring Installation Contractor

541511

Custom Computer Programming Services

541513

Computer Facilities Management Services

541519

Other Computer Related Services

541611

Administrative Management and General Management Consulting Services

541618

Other Management Consulting Services

KEY CLIENTS

- Department of Veterans Affairs (VA)
- Defense Information Systems Agency (DISA)
- Defense Human Resources Activity (DHRA)
- Federal Emergency Management Agency (FEMA)
- Office of Personnel Management (OPM)
- Verizon Business

"Defining Success, Achieving Excellence"

CORE COMPETENCIES



Program/Project Management

Drive efficiency, mitigate risks, and deliver results for complex initiatives in IT and construction projects.



Information Technology

Integrate diverse IT systems and applications to streamline operations, enhance efficiencies, and facilitate data flow across the organization.



IT Systems Management

Design, implement, and maintain robust networks, servers, and audio-visual systems, to ensure reliability, performance, and scalability.



IT Infrastructure

Design, install, moves, and de-install infrastructure cables inside and outside of buildings/facilities.



Maintenance and Operations

Provide support services such as helpdesk, troubleshooting, and systems maintenance to ensure uninterrupted operations and minimize downtime.



Cyber Security Compliance and Governance

Ensure compliance with regulatory requirements and industry standards, as well as implementing effective governance frameworks to mitigate risks and accountability.

CERTIFICATIONS

- SBA 8(a)
- SBA Service-Disabled Veteran Owned Small Business (SDVOSB)
- SBA Economically Disadvantaged Woman Owned Small Business (EDWOSB)
- ISO 9001-2015 Registered
- NIST 800-171r2 Conformant
- DCAA Compliant Accounting System



GET IN TOUCH

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