

UEI	CAGE CODE	DUNS	LOCATION
ZUWLA1HGU4Z5	56S78	828246442	Falls Church, VA

EXECUTIVE SUMMARY

Pivotal Point, LLC is an SBA-certified Service-Disabled Veteran-Owned (SDVOSB) and Woman-Owned (WOSB) small business headquartered in Falls Church, VA. Founded in 2008, we deliver professional, IT, and operational support services to the Federal Government and commercial businesses. With competencies spanning program/project management, cybersecurity compliance and governance, network engineering, and IT/telecom infrastructure, we help clients streamline operations and achieve mission success on time and on budget. Our ISO 9001:2015 registration, NIST SP 800-171 conformance, and DCAA-compliant accounting system make us a proven, low-risk partner.

CORE COMPETENCIES

- **Program & Project Management:** End-to-end program/project management by certified PMs (PMP) driving efficiency, mitigating risk, and delivering results for complex IT and construction initiatives.
- **Information Technology:** Full-lifecycle IT solutions—including SharePoint development and migration, cloud migration, web and database development, and systems integration.
- **IT & Telecom Infrastructure:** Design, deployment, and management of data centers, inside/outside plant cabling, fiber optics, wireless systems, and enterprise networks.
- **Network Engineering:** Expert network design, configuration, VoIP engineering, and optimization for reliable, secure, and scalable connectivity.
- **Cybersecurity, Compliance & Governance:** Risk assessment and management aligned to federal frameworks including NIST, RMF, CMMC, and FISMA; governance frameworks that mitigate risk and ensure accountability.
- **Administrative & Business Management Support:** Acquisition support, program administration, financial analysis, business analysis, and technical writing.
- **Operations & Maintenance Support:** Helpdesk, troubleshooting, AV systems, asset/inventory management, and lifecycle sustainment ensuring uninterrupted operations and minimal downtime.

KEY DIFFERENTIATORS

- **Proven Federal Past Performance:** Excellent references across DoD and civilian agencies, with recognition on the Washington Technology Fast 50 and Inc. 5000.
- **Technical Expertise:** Seasoned professionals holding PMP, Security+, ITIL, and BICSI certifications delivering innovative, effective solutions.
- **Low-Risk Partner:** ISO 9001:2015 registered quality management, NIST SP 800-171r2 conformant security, and DCAA-compliant accounting system.
- **Agility & Client Focus:** A small-business structure that adapts quickly to changing requirements and tailors solutions to each client's mission and goals.

PAST PERFORMANCE

- VA Central Office (VACO) Infrastructure Logistics and Maintenance Support
- DHRA Cybersecurity Risk Management Framework (RMF) for IT Modernization Program
- VA and MWAA SharePoint Migration Support Services
- OPM, VA, US Army and Verizon Business Inside and Outside Plant Services
- FEMA AV Maintenance Support Services
- DISA PMO Support and Network Modernization

CONTRACT VEHICLES

GSA MAS: 47QTCA22D0095
 FAA eFAST MOA
 GSA EIS (Subcontractor)
 DISA SETI (Subcontractor)

CERTIFICATIONS

SBA Service-Disabled Veteran-Owned Small Business (SDVOSB)
 SBA Woman-Owned Small Business (WOSB)
 SWaM (Virginia) • VDOT DBE
 Virginia Values Veterans (V3)
 ISO 9001:2015 Registered
 NIST SP 800-171r2 Conformant
 CMMC Level 2 Self-Assessment
 DCAA-Compliant Accounting System
 Staff: PMP, Security+, ITIL, BICSI

KEY CLIENTS

Dept. of Veterans Affairs (VA)
 Defense Information Systems Agency (DISA)
 Office of Personnel Management (OPM)
 US Army • US Air Force • US Navy
 FEMA • NASA • MWAA
 Verizon Business

NAICS CODES

236220 Commercial & Institutional Building Construction
238210 Electrical Contractors & Other Wiring Installation
541330 Engineering Services
541511 Custom Computer Programming Services
541512 Computer Systems Design Services
541513 Computer Facilities Management Services
541519 Other Computer Related Services
541611 Administrative Mgmt. & General Mgmt. Consulting
541614 Process, Physical Distribution & Logistics Consulting
541618 Other Management Consulting Services
541990 All Other Professional, Scientific & Technical Svcs.
561920 Convention & Trade Show Organizers
611420 Computer Training

POINT OF CONTACT

Dokmai Webster, Founder & CEO
Pairin Lancaster, Vice President
 P: 703-972-9116 •
info@pivotalpointllc.com
www.pivotalpointllc.com